



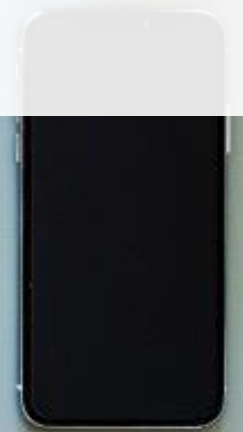
# WELCOME Broker Course

Business Company

Code	Description	Quantity	Amount
1234	Waktu	2	246.00
2001	Sed medium ada	5	350.75
3004	Pelortasque	8	594.87
0400	Mandaris investie	3	402.74
4720	Integri varius tral	4	356.80
4950	Integri varius tral	7	400.00
4900	Quisque luctus turpis	3	458.00

**Summary**

Subtotal	4500.40
Tax Rate	6.78%
Tax	303.01
Other	
<b>TOTAL Due</b>	<b>4803.41</b>

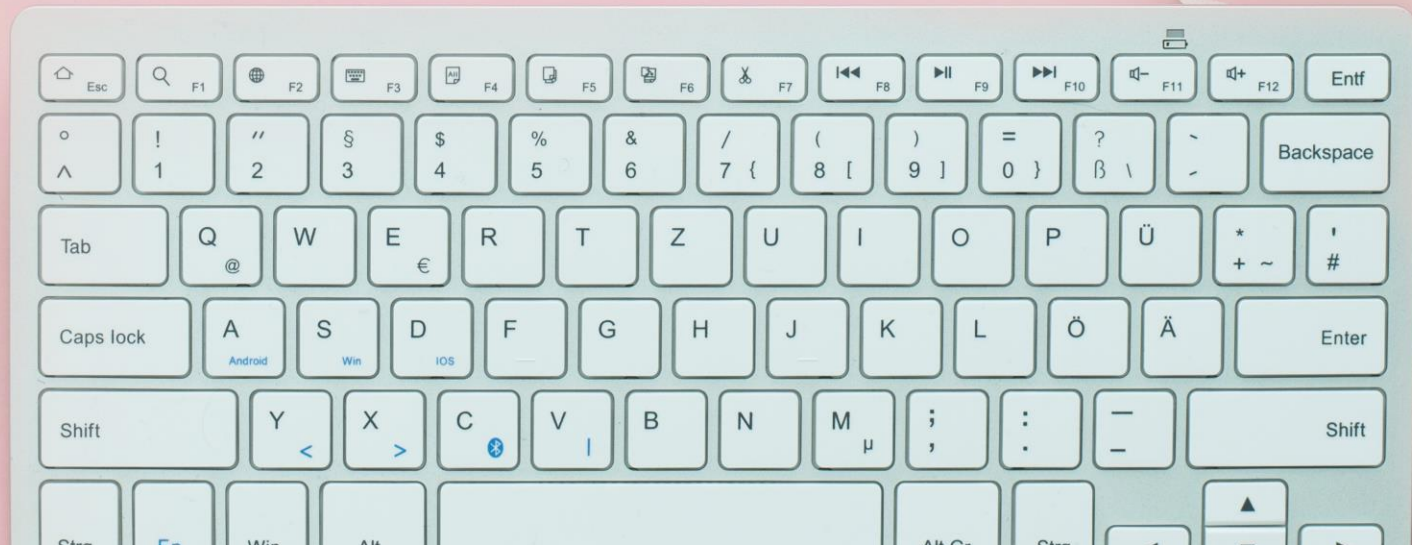


# Americans with Disabilities Act (ADA)

- Students with documented disabilities
- Submit Gold Coast “Special Accommodations Requests” form
- Submit 30 days before class, with registration or 1<sup>st</sup> day of class
- Attach documentation from a qualified professional for the disability described
- Provide recent documentation (within the last 3 years)
- Describe accommodation requested
- Requests are confidential

# Attendance

- Your instructor will take attendance each class
- Students cannot miss more than 8 classroom hours
- 9am – 6pm class counts for 9 classroom hours
- Read p. 10 in your text
- **\*Note:** Only Tuition paying students are permitted in class.



If a student misses:

More than 8 classroom hours

- Must make up missed chapters (chapter for chapter)
- Must be made up within 30 days
  - Or hours expire
  - Redo entire course – no charge
- Gold Coast will allow a student to repeat the entire course for a period of 2 years at no additional charge (subject to change)

# Attendance

# Attendance for Live Stream Students

- Attendance is tracked when you log in and out of the class
  - You may use the Zoom application on any device
  - Log in with the same name you used at registration
- Hours do **not** count if you only **call** with your cell phone
- Cameras must be on and students must be attentive, dressed appropriately and stationary in front of the camera
- Students may not drive, exercise, run errands, sleep, etc. to receive credit for attendance
- You must have your camera on AND stay logged in ALL day for your hours to count
- Remember, everyone can see you!

# Live Stream Students: HELPFUL INFORMATION

- Students will be muted - you will be able to ask questions in the chat box
- Course materials and final exams are located in your student profile
  - If all attendance requirements have been met, your exam will be available approximately 3 hours after the last session of class in your **student account** (you will **not** receive a link)



## Livestream Students: **WEBCAM POLICY**

**To receive credit for this course:**

1. Camera must be **ON**

**AND**

2. Student must be **VISIBLE** to the instructor for the **ENTIRE** time class is in session

- No driving around during class, running errands, sleeping on camera, etc. Please dress appropriately, we can see you!
- **No Exceptions**
- Repeat and Review students that do not need course credits may attend without having their camera on.

**Webcam Policy Reminder!**



# Classroom Exam

- Administered on the last day of class
- Exam will begin at approximately 2:30 pm
- Students will be given 3 hours to complete
- Passing grade is 70%
- Requires prior office approval to take final exam with any other class
- Make-Up sheets with Instructor approval

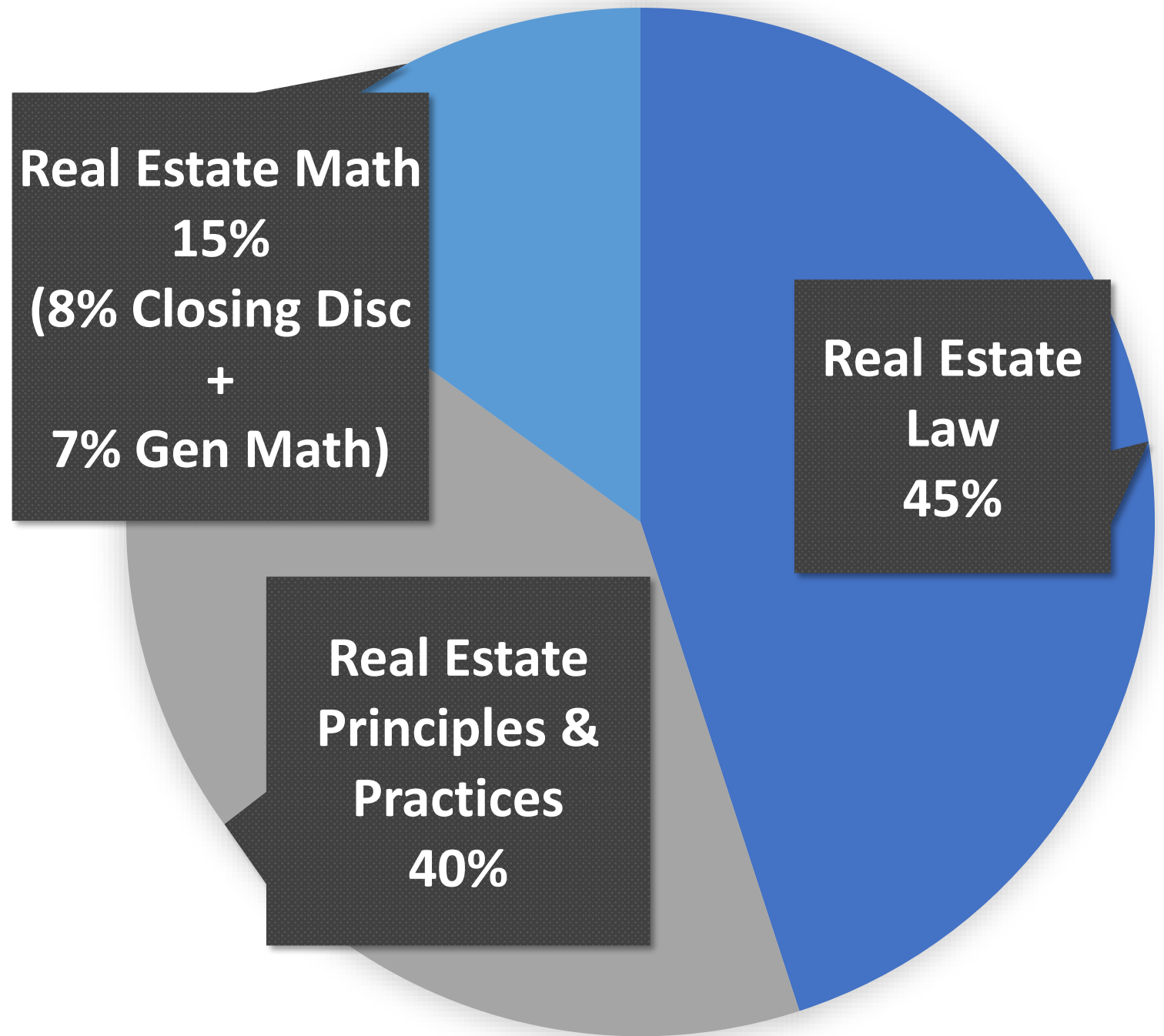




# Final Exam

- If a student scores less than 70%
  - May take class again – no charge
- Or
- Must wait at least 30 days and no more than one year
- Test only
- If fail second time
  - Repeat entire course
  - No charge within two years

# Final Exam Content



# Gold Coast & State Exam Policy - Calculators/Electronic Devices

## Permissible Calculators

- Any calculator that adds, subtracts, multiplies and divides will suffice.
- Financial calculators are allowed.  
Examples: HP 12,17,18,19; TX Instruments BA Series;  
Calculated Industries Qualifier Plus



## Non-Permissible Calculators/Electronic Devices

- Cell phone calculators are not allowed for class or State exam
- Electronic devices i.e: Smartphones, Smartwatches, etc. are NOT allowed.

# Course Material

- Gold Coast Broker Pre-License Course Textbook
  - Supplemental Questions
    - ✓ 126 question practice exam p. 349 – 359
      - Answer key – p. 375
    - ✓ Real estate broker math – p. 361-363
      - Answer key – p. 375-376
    - ✓ Brokerage operations – p. 365-368
    - ✓ Closing disclosure – p. 369-370
      - Answer key – p. 375
    - ✓ End-of-chapter answer key and math solutions p. 371-372

# Course Material – Super Cram Review

- Florida Real Estate Sales Associate Course
- Check with instructor for current edition
- State exam preparation
  - Complete 1001 question and answer Cram Review
  - Review
  - Must complete three times
    - ✓ Pages 346-440
    - ✓ Answer key pages 504-506
  - ✓ Pass the pre-licensing class
  - ✓ Register for the class
  - ✓ Gold Coast I.D. badge is your admission ticket



# Power Point Presentations

- Course is presented via Power Point
- Guideline for instructor
- Keeps instructor on topic
- Minimal outline
  - Directly from textbook
  - Detailed explanation during class
- Detailed explanations in textbook
- Students must read the textbook
- Highlights



# General Information

- **School Website:**  
**[www.GoldCoastSchools.com](http://www.GoldCoastSchools.com)**
- **School Policies**
- **Downloads**
  - **Recent law changes, text updates, etc.**
- **Emergency Updates**
  - **Hurricane, School closures**

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15

# Licensing is a Four (4) Step Process

## 1. Complete State Application ([www.myfloridalicense.com](http://www.myfloridalicense.com))

1. Apply for/Update Licenses>Real Estate>Sales Assoc...>Initial Application

## 2. Electronic Fingerprinting

## 3. Classroom Final Exam

1. 70% passing grade

2. Certificate of Completion (take to state test)

## 4. State Exam

1. 75% passing grade

2. Pearson Vue ([pearsonvue.com](http://pearsonvue.com))

1. [1-888-204-6230](tel:1-888-204-6230)

2. Student Resource>Download and Links>Real Estate



# Legal Questions

- For legal questions about your application
- Go to: [www.GoldCoastSchools.com](http://www.GoldCoastSchools.com)
- See: Student Resources > Downloads & Links > Real Estate Downloads > Sales Associate Pre-License > Helpful Videos > Application Questions



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# Course Exemptions

- Mutual Recognition
  - Alabama, Arkansas, Connecticut, Georgia, Illinois, Kentucky, Mississippi, Nebraska, Rhode Island and West Virginia
- 4-year Degree or higher in Real Estate
- Active member of the Florida Bar (attorney)  
See your instructor if this applies to you.



# Recruiting

- FREC Rule 61J2-17.015
- The Florida Real Estate Commission requires the following statement be read at the beginning of each course:

**“Recruiting for employment opportunities for any real estate brokerage firm must be accomplished outside the prescribed classroom instructional time. Noncompliance should be reported to the Commission.”**



# Welcome to Gold Coast Schools

## Gold Coast Key Classroom Policies and Procedures

1. Laptop Computers: are permitted for note taking purposes. Students are asked to sit in specific areas.
2. Recording Devices: are NOT permitted to be used in class.
3. Smoking: is NOT permitted inside of our facilities. This includes electronic cigarettes. Students are permitted to smoke outside of the buildings, away from entrances.
4. Pets & Service Animals: Pets, Therapy Dogs (TDs) and Emotional Support Animals (ESAs) are NOT permitted in our facilities. Only “Service Animals”, as defined in the Americans with Disabilities Act (ADA), are permitted.

\*Full list of Policies & Procedures available at [www.GoldCoastSchools.com](http://www.GoldCoastSchools.com) under “About Us

**CONNECT  
NOW!**



**@GOLDCOASTSCHOOL**  
**#GOLDCOASTSCHOOLS**  
**#THEPROOFISINTHEPASSING**

# Live Stream Students Only

- After the first day of class:
  - Open your account and familiarize yourself with it
  - Click on each line entry
  - The first line entry is your 72-hour Broker Pre-License course
    - Two important sources of information:
      - 1) Know your Real Estate Chapter Highlights (this will be described in detail by your instructor)
      - 2) Final Exam 1 (last line entry in your account)

# Live Stream Students Only

Class	Status	Start date	Com
<a href="#">(English) (LiveStream) 72-Hour Real Estate Broker's Pre-License Course (23364)</a> Location: Livestream Start Date: January 30, 2023 Schedule: 2 Week Monday - Thursday 9:00 am-6:00 pm	Enrolled	01/30/23	
<a href="#">(Free) Online Chapter Reviews</a>	Enrolled	01/24/23	
<a href="#">(Free) 72-Hr Pre-License Online Homework Practice Questions</a>	Enrolled	01/24/23	
<a href="#">(English) LiveStream CRAM</a> Schedule: Friday 1:00 pm-6:00 pm, Saturday & Sunday 9:00 am-6:00 pm	Enrolled		

**Click here**



# Live Stream Students Only

## Downloadable Course Textbook

Name	Status	Viewed
Broker Pre-license Textbook	Not accessed	
Sales Associate Pre-license Textbook	Not accessed	
Language of Florida Real Estate Reference Book	Not accessed	
Broker English Pre-License Textbook Highlights	Not accessed	

**Access your highlights here**





# Live Stream Students Only

## 2) Final Exam 1 (cont)

- The Final Exam 1 line entry will not be enabled until approximately 3 hours after your class is complete (last entry in your account)
- Once your attendance is verified, you will be able to click on this entry line and begin your final exam
- **NOTE:** Your final exam and classroom hours will expire after 30 calendar days
- Do not open your exam until you are ready to take it
- Once your exam is open do not visit other websites
- If you leave your exam, it will be graded based on the number of questions answered

# Live Stream Students Only

## Final Exams (3-hour Time Limit, 100 Questions, 1

Per F.A.C. 61J2-3.008(7), your course hours will expire unless you take Exam 1 within 30 days after your course completion date.

<u>Name</u>	<u>Status</u>	<u>Completed</u>
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Final Exam 1	Not started	
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Alternate Final Exam 2	Not started	
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**Note: your Final exam and classroom hours will expire after 30 calendar days**